

JOB ADVERT: AJANTA MEDICAL REPRESENTATIVE (2)

ABOUT THE COMPANY: AJANTA PHARMA LIMITED

Ajanta Pharma is a specialty pharmaceutical company engaged in development, manufacture and marketing of quality finished dosages in domestic and international markets. Established in 1973 and headquartered in Mumbai-India, we are committed to 'Serve Health Care Needs Worldwide'.

Abacus Pharma is sole distributor of Ajanta products in the regions where Abacus has business operations.

Position: Medical Representative

Location: Musanze or Huye region

Official website: <http://www.ajantapharma.com/>

Job Summary:

Abacus Pharma is looking for a qualified medical representative on behalf of, its business partner, Ajanta who will be the key point of contact between pharmaceutical and medical companies and healthcare professionals, promoting product awareness, answering queries, providing advice, introducing new products and making sales.

Job Position needed: 2 (*one (1) in Musanze - Rubavu region and another one (1) in Muhanga - Huye region*)

Reporting to: Ajanta Country Manager

KEY RESPONSIBILITIES (NOT LIMITED TO BELOW KEY AREAS):

1. Act as company brand ambassadors in the assigned fields of operation
2. Provide product information and deliver product samples
3. Attain customer feedback in regards to the product use experience and relay the feedback to superiors
4. Organizing appointments and meetings with hospital based healthcare staff to sell or receive feedback about the products
5. Identifying and establishing new business opportunities to increase the sales of the company
6. Demonstrating or presenting products to healthcare staff including doctors, nurses , and pharmacists

7. Writing reports and other documents e.g. end of week activity report, giving feedback received from customers, etc.
8. Taking orders from customers

REQUIREMENTS:

Minimum Qualifications / Requirements:

- University graduate with science background
- 6 months to one (1) year of working experience as a medical representative
- Good in English both speaking and written
- Knowledge of the marketing strategies is an added advantage

HOW TO APPLY

Only candidates who meet the minimum criteria as outlined above are invited to send an application letter; a comprehensive CV and copies of certificates in one Pdf document to aplrw.hrsupport1@abacuspharma.com no later than **September 30th, 2022** and the name of the document should be Candidate names and job position applied for (E.g. Candidate-name-medical-representative).

The subject of your email should be “**Medical Representative of Ajanta**” The application should be addressed to HR Business Partner of Abacus Pharma (A) Limited.

NB: ONLY SHORT-LISTED CANDIDATES WILL BE CONTACTED.

Please note that we will review applications based on a first come first serve basis and might close the vacancy ahead of schedule when suitable candidates have been found.