

MAGERWA Ltd would like to recruit qualified and experienced Assistant Business Development Manager.

Job Profile

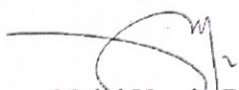
- Working closely and supporting Head of Business Development on Business Development strategies and execution of those tasks
- Working closely with Business Development (BD) colleagues and Operations team on core business activities
- Actively source for new business and promote company's products and services to develop the business
- Ensuring client satisfaction on service delivery, performing close monitoring and follow ups on projects
- Frequent site visits on the ground and with clients to ascertain ground situation and formulate solutions on project/service delivery to client
- Planning, coordinating with relevant departments and ensure projects are completed within agreed times with clients
- Track business development activities and achieve targets set by management of company
- Any other task assigned him by the Head of Business Development.

Requirements

1. Must have a bachelor's degree in business, Marketing or related field
2. Must possess at least 5 years working experience in the field of Business Development, Marketing or Project Management
3. Preferably at least 2 years working experience in the logistics industry
4. Preferably having knowledge warehousing, equipment rental, cargo damage survey services
5. Good attitude, willingness to learn and able to work well in team settings.
6. Excellent communication and interpersonal skills
7. Excellent command in written and spoken English
8. Flexible with working hours and travelling
9. Must have high integrity
10. Well conversant with MS office – Word, Excel, Powerpoint

How to apply: Interested candidates should submit their application letters, detailed Curriculum Vitae addressed to CEO Magerwa Ltd, submitted to Magerwa central secretariat not later than 19th May 2023.

Kind regards


Mohd Yassin Bin Kabir
Chief Executive Officer

